

**For Immediate Release:**

## **EXUDE EXPANDS TO INCLUDE RISK MANAGEMENT & COMMERCIAL INSURANCE**

**Philadelphia, PA** (May 12, 2011) – eXude, a major Philadelphia-area provider of employee benefits solutions, HR, and 401k services announces it has added a new division of service in Risk Management & Commercial Insurance. During this time of growth, eXude warmly welcomes Thomas C. Young, ARM, CLCS as President of this division. In this role, Tom will take a holistic approach to the organization's entire operations and provide a plan to address the most pertinent exposures.

Adding this new division to eXude's branch of services provides organizations with even more solutions to help them make better business decisions while providing increased protection at a reduced cost of risk. In today's economic environment firms should be leveraging as much as possible from their relationship. eXude's ability to far surpass its competition with providing enhanced service to its clients helps achieve higher ROI for expenditures.



"We are pleased to expand the scope of our services and excited to have Tom join our team," says Marcos Lopez, President of eXude, "this is the next step in providing our clients with even more value for their money."

Tom is a licensed Property & Casualty Insurance professional concentrating on several industries including Non-Profit Organizations, Technology/Life Science, and Real Estate. Before coming to eXude, Tom was consulting executives regarding Risk Management and Commercial Insurance products such as Director's & Officer's, Property, Professional/General Liability, Workers Compensation, etc. He was also responsible for creating innovative structures for clients utilizing large deductible commercial insurance plans. He will continue those product lines with eXude with enhanced services involving risk management.

Tom is active in several community and trade organizations. He also is the founder of The Executive Alliance which is a group of executives in the Philadelphia area that meet to discuss and solve relevant challenges to leaders in our community.

"I am excited to work in an environment where the employees go above and beyond their expected responsibilities." shares Tom, "This culture translates to an excellent client experience which is my No. 1 priority. By pursuing our client's best interests, we earn the right to be their trusted advisor."

Our newly expanded team will utilize state-of-the-art technology to simplify the often complex and cumbersome risk management process.

### **About eXude**

eXude is a Philadelphia-based, full-service provider of products for small-and mid-sized organizations, with a full portfolio addressing areas such as health and wellness, retirement plans, human resources, risk management & commercial insurance. eXude puts all its energy into finding ways to save customers money while providing the most comprehensive services available. For more information, visit [www.eXudebenefits.com](http://www.eXudebenefits.com), or call 215.875.8730 or 877.875.4265.

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